An exciting opportunity to join a company that offers genuine progression.

Do you want to work for a recognised market leader?

£24,000 starting salary (rising to £28,000 after 6 months), monthly commission structure, and a company car!

A comprehensive 6-month training programme for all new starters.

We will also pay an additional £1,000 pa in salary to those candidates with a desired language (particularly if they studied modern foreign languages at University).

As part of the growth plans of VetPlus we are looking to recruit a high calibre graduate as a regional account executive to work in the south-west territory.

**About the role**

As an account manager, you will be responsible for building effective relationships with existing and potential clients through telephone calls, emails, and face to face meetings.

This will necessitate a patient but committed approach. A consultative mindset is essential to ensure you develop sales based upon customer needs, best practice, credible advice and excellent product performance.

Key Responsibilities: -

* Build effective relationships with existing and potential customers.
* Generate further sales through targeted activity.
* Communicate effectively with the Regional Manager and wider team.

**About you**

* Have (or are on track to gain) a 2.1 degree in any subject.
* Natural rapport builder.
* Self-motivated and driven when working towards set objectives.
* Passionate about providing excellent customer service.
* Ability to work autonomously.
* Willingness to travel as this is an essential part of the role.
* Full UK driving licence.

Essentially, we are looking for a passionate, committed and resilient graduate that cares deeply about providing a high level of service at all times. If this sounds like you then we want to hear from you!

**About us**

VetPlus specialise in the manufacture and sales of animal nutrition products within the veterinary sector. We pride ourselves on our super-premium being the best in the industry.

VetPlus are the world's 2nd largest manufacturer of veterinary nutraceuticals.