**Regional Sales Manager – VetPlus Ireland – up to 50,000 euros PA (depending upon experience), company car, and commission structure**

An opportunity to join the worlds 2nd largest manufacturer of veterinary nutraceuticals in the world.

Exciting opportunities for company and personal progression.

**About the role**

You will be responsible for achieving the (and where possible exceeding) the company’s sales plan for your given territory (Ireland).

Key to your success will be your ability to build and retain a winning team.

Working closely with the Divisional Director and other Regional Sales Managers, your main duties will include but are not limited to: -

* Achieve the company’s overall sales plan for Ireland every year and by segment.
* Build and maintain an effective and motivated team.
* Ensure efficient field call planning, focus, and implementation.
* Analyse and use marketing and sales data.
* Help manage and attend all key Irish and UK shows.
* Reporting.
* Participate positively in management meetings and actively help to develop the company culture.

**About you**

* Proven man management skills in a field sales-driven environment.
* A good understanding of concept selling.
* Previous experience of the veterinary marketing would be highly advantageous.
* A natural rapport builder at all levels who leads by example.
* Highly adaptable.
* Excellent organisational and time management skills.
* Able to deal with the extensive travel demands of a field sales role (including regular overnight stays).

**About us**

The Tangerine Group is a privately held company with head office based in UK, and a subsidiary office in Dublin. Within the group are ten limited companies, each operating as stand-alone entities. We specialise in the manufacture and sales of animal health and nutrition products for farm and companion animals, including veterinary and equine products.

**Interested?**

Please send an up to date CV to [recruitment@tangerineholdings.co.uk](mailto:recruitment@tangerineholdings.co.uk) or apply via our website.