**Area Sales Manager – Carr & Day & Martin (Germany)**

Do you have a passion for working within the equine industry?

An exciting opportunity to join a company that offers genuine progression.

As part of the growth plans of Carr, Day & Martin (Germany) we are looking to recruit 2 high calibre sales executives to work in the Northern and Southern territory.

Competitive starting salary, commission structure, and a company car.

**About the role**

You will be responsible for building effective relationships with existing and potential customers through telephone calls, emails, and face to face meetings.

This will necessitate a patient but committed approach. A consultative mindset is essential to ensure you develop sales based upon customer needs, best practice, credible advice and excellent product performance.

Key Responsibilities: -

* Build effective relationships with existing and potential customers.
* Generate further sales through targeted activity.
* Communicate effectively with the Regional Sales Manager and wider team.

**About you**

* Degree (ideally in an equine related subject) is highly desirable.
* Equine knowledge or experience is essential.
* Natural rapport builder.
* Self-motivated and driven when working towards set objectives.
* Passionate about providing excellent customer service.
* Ability to work autonomously.
* Willingness to travel as this is an essential part of the role.

We welcome application from recent graduates.

**About us**

Carr & Day & Martin is the world’s oldest company involved in the manufacture of horse care products. Founded in 1765 we have held a Royal Warrant since the reign of King George IV and still hold the Royal Warrant today for the supply of quality saddlery care products to Her Majesty Queen Elizabeth II.

Our German office is based in Dusseldorf. However, you will be responsible for the northern territory in Germany so the ideal location to be based is in or around Hamburg. Alternatively, if you are responsible for the Southern territory then Stuttgart would be the ideal location.

We are passionate about being the best and you should be too!

PLEASE SUBMIT A CV IN ENGLISH TO BE CONSIDERED